

**SOUTHEAST ARIZONA ASSOCIATION OF REALTORS®**, Inc.  
**Regular Board of Directors Meeting Minutes**  
**Wednesday, February 28, 2018 - 8:30 am**  
**125 S. 2nd Street – Sierra Vista, AZ 85635**

The Mission of the Southeast Arizona Association of REALTORS® is to work together to provide vision, guidance, education, services and products to our REALTOR® members and Affiliates; to abide by the REALTOR® Code of Ethics; to encourage members to actively serve their communities; and to protect and promote private property rights.

BOARD MEMBERS PRESENT:	Shari Ward - President, Robert Zazueta - President Elect, Debra Nystrom - Director Melissa Clayton - Director, Ginger Hernandez - Affiliate Director, Linda Huffman - Past President
BOARD MEMBERS ABSENT:	Sherry Ethell - Director
GUESTS:	Nancy Dwiggin - Real Wishes, Karen Trevino, David Greenberg - SAMLs Director, Debby DeRosa - SAMLs President, Jean Giuffrida - SAMLs President Elect, Gary Haymore - SAMLs Director
<b>PLEASE TURN OFF ALL ELECTRONICS</b>	
CALL TO ORDER	President Ward called the meeting to order at 8:30 a.m.
PLEDGE OF ALLEGIANCE	
QUORUM	confirmed
PRESIDENT'S COMMENTS	none
PREVIOUS MEETING MINUTES	Robert moved to accept the minutes, Melissa seconded: minutes approved as submitted.
MEMBERSHIP REPORT	Included in packet
ROOM RENTAL REPORT	Included in packet
AE REPORT	Joanne gave her report
CALL TO GENERAL MEMBERSHIP	No issues were brought up.
TREASURER'S REPORT	Joan Wilson gave the Financial Reports: "We're in pretty good shape."
NEW BUSINESS	Upcoming Events: Mixer for Hispanic Chamber of Commerce 6-8 on April 27th. Candidate Forum to be determined, may work in conjunction with the Hispanic Chamber of Commerce
	Executive Session:
UNFINISHED BUSINESS	Building/Mortgage/Wells Fargo:
TASK FORCE / COMMITTEE REPORTS	Executive Committee - Shari Ward
	Finance Committee - Finance Committee is meeting today
	By-Laws Review Committee - Shari Ward: Met twice, decided to split the policy statements between the two companies. Both corporations are working on their portion. Another meeting will be scheduled.
	Government Affairs - Melissa Clayton: It's been very quiet, no word has been said about the water issues.
	RAPAC - Robert Zazueta: gave the RAPAC Report. Robert is putting together 3 baskets/items to auction off at the State meeting.

TASK FORCE / COMMITTEE REPORTS Continued...	Professional & Business Development - Michelle Goodman/Joan Wilson: Education is on going.
	Affiliate Report - Ginger Hernandez: Dropped members attending MLS Meeting, Ginger looking for direction. Board asked that she present them with their bill and let them know they are welcome to continue to come after their dues have been brought up current.
	SAMLS - Debby DeRosa: Debby gave her report on the SAMLS Meeting.
	Public Relations -Kathy Murray: Doing some networking for us, attending meetings of the Chambers, etc.
	Real Wishes - Nancy Dwiggin, for Linda Broughton, gave the report on Real Wishes. Bingo will be coming up on April 20th or 21st, DLTS 3rd Sat in August. Next meeting is March 7.
GENERAL COMMUNITY REPORTS	NRCD & Upper San Pedro Partnership - David Greenberg gave his report.
ANNOUNCEMENTS	<b>The next meeting will be March 28, 2018 at 8:30 a.m.</b>
ADJOURNMENT	Meeting was adjourned at 9:50 a.m.

  
Shari Ward, President

  
Joanne Gladini, Association Executive