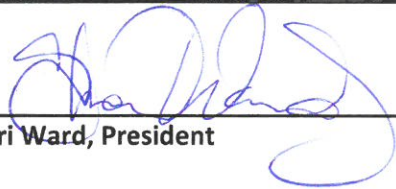


SOUTHEAST ARIZONA ASSOCIATION OF REALTORS®, Inc.
Regular Board of Directors Meeting Minutes
Wednesday, April 25, 2018 - 8:30 am
125 S. 2nd Street – Sierra Vista, AZ 85635

The Mission of the Southeast Arizona Association of REALTORS® is to work together to provide vision, guidance, education, services and products to our REALTOR® members and Affiliates; to abide by the REALTOR® Code of Ethics; to encourage members to actively serve their communities; and to protect and promote private property rights.

BOARD MEMBERS PRESENT:	Shari Ward - President, Debra Nystrom - Director, Ginger Hernandez - Affiliate Director, Joan Wilson-Treasurer, Debby DeRosa - SAMLs Liaison, Melissa Clayton- Director, Linda Huffman - Past President, Robert Zazueta-President Elect, Sherry Ethel - Director, Joanne Glaudini - Association Executive.
BOARD MEMBERS ABSENT:	
GUESTS:	David Greenberg, Nancy Dwiggin, Jean Giuffrida, Karen Trevino
PLEASE TURN OFF ALL ELECTRONICS	
CALL TO ORDER	the Meeting was called to order at 8:31:00 AM
PLEDGE OF ALLEGIANCE	said
QUORUM	confirmed
PRESIDENT'S COMMENTS	Wonderful time of the year! Good morning!
PREVIOUS MEETING MINUTES	The minutes were approved as submitted
MEMBERSHIP REPORT	Included in packet
ROOM RENTAL REPORT	Included in packet
AE REPORT	Joanne gave her report
CALL TO GENERAL MEMBERSHIP	Nothing was brought forward from general membership
TREASURER'S REPORT	Joan Wilson gave the Financial Reports.
NEW BUSINESS	No new business brought before the Board.
	Executive Session: An executive session was held to entertain proposals from agents interested in listing the Association Building. A call was put out, to all agents in the MLS, who would be interested, to contact the Association Executive. Two agents responded, only one presented. After the proposal was heard. A motion was made, by Sherry Ethel, to hire Joan Wilson as the listing agent. It was seconded by Robert Zazueta. Discussion: who would sign the agreement on behalf of the Board? Shari Ward, as president, would sign the Listing Agreement. For how many months should the listing be made? Through the end of January 2019. The question was called and the motion passed. Joan will prepare the listing agreement, Shari Ward will sign it, a copy of the executed document will be sent to Joanne to file.
UNFINISHED BUSINESS	Building/Mortgage/Wells Fargo: In executive Session, we will be entertaining proposals from agents interested in listing the building.
	Non-profit work: Revisit with Varga and get a second opinion.
	Elections: Please be thinking of people who would make great additions to the Board.
TASK FORCE / COMMITTEE REPORTS	Executive Committee - Shari Ward
	Finance Committee - Finance Committee will meet at 8am on May 30th
	By-Laws Review Committee - Shari Ward: 10:30 am Wednesday May 2nd
	Government Affairs - Melissa Clayton, nothing to report

TASK FORCE / COMMITTEE REPORTS, Continued	RAPAC - Robert Zazueta, working with AAR to get allocation of funds due which were raised through the donations to their silent auction.
	Professional & Business Development - Michelle Goodman/Joan Wilson: Joan gave the update on classes scheduled and Lunch and Learn sessions for the year.
	Affiliate Report - Ginger Hernandez: Ginger gave her report
	SAMLS - Debby DeRosa: Gave her report for the SAMLS Board
	Public Relations -Kathy Murray: nothing new to report.
	Real Wishes - Linda Broughton: Nancy Dwiggins gave the report for Linda. \$3600 was raised from Bingo for the Relay for Life Team. Dancing like the Stars meetings begin this next month, please consider getting involved.
GENERAL COMMUNITY INVOLVMENT REPORTS	NRCD & Upper San Pedro Partnership - David Greenberg: David said there was nothing new to report.
ANNOUNCEMENTS	The next meeting will be May 30, 2018 at 8:30 a.m.
ADJOURNMENT	The meeting was adjourned at 9:31 a.m.



Shari Ward, President



Joanne Glaudini, Association Executive