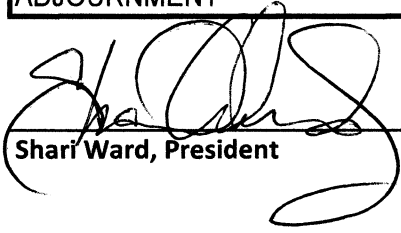


**SOUTHEAST ARIZONA ASSOCIATION OF REALTORS® , Inc.**  
**Regular Board of Directors Meeting Minutes**  
**Wednesday, June 27, 2018 - 8:30 am**  
**125 S. 2nd Street – Sierra Vista, AZ 85635**

The Mission of the Southeast Arizona Association of REALTORS® is to work together to provide vision, guidance, education, services and products to our REALTOR® members and Affiliates; to abide by the REALTOR® Code of Ethics; to encourage members to actively serve their communities; and to protect and promote private property rights.


BOARD MEMBERS PRESENT:	Robert Zazueta - president elect, Melissa Clayton - director, Debby DeRosa - SAMLs Liaison, Shari Ward-President, Linda Huffman - Past President, Deb Nystrom - Director, Sherry Ethell-Director , Joan Wilson-Treasurer, Ginger Hernandez - Affiliate Director, Joanne Glaudini - Association Executive.
BOARD MEMBERS ABSENT:	
GUESTS:	Nancy Dwiggin, Karen Trevino, David Greenberg, Jean Giuffrida, Gary Haymore
CALL TO ORDER	President Shari Ward called the meeting to order at 8:30 a.m.
PLEDGE OF ALLEGIANCE	Was said.
QUORUM	Confirmed
PRESIDENT'S COMMENTS	Shari Ward: Glad to be back in Arizona! Good to see everyone.
PREVIOUS MEETING MINUTES	Melissa Clayton made the motion to accept the previous meeting's minutes, Linda Huffman gave the second. Motion passed.
MEMBERSHIP REPORT	Joanne presented the membership report
ROOM RENTAL REPORT	Joanne presented the Rental report
AE REPORT	Joanne presented the AE report
CALL TO GENERAL MEMBERSHIP	Karen Trevino reported that AAR is now only AR. All were surprised to hear this. Nothing had been sent out to membership about the change.
TREASURER'S REPORT	Joan Wilson gave the Financial Report.
NEW BUSINESS	No new business was brought before the Board Executive Session: None
UNFINISHED BUSINESS	Building/Mortgage/Wells Fargo: Joan gave the report re: the listing activity on the building. Taxes are finally completed, so Joan and Joanne can begin to prep paperwork for the refinance.
TASK FORCE / COMMITTEE REPORTS	Executive Committee - Shari Ward: nothing to report Finance Committee - Joan Wilson: nothing to report By-Laws Review Committee - Shari Ward, updated with Mandatory information. Meeting on July 5th, to go over the By-Laws. 9:30 a.m. all are welcome to attend. Government Affairs - Melissa Clayton: water meeting in Bisbee: did not really have anything to do with the water issues that we actually have e.g.: BLM Law Suit. July 11th there will be a lunch and learn with Melissa and State Senator Gail Griffen, Sponsored by Nova Home Loans, regarding the Water Issues. RAPAC - Robert Zazueta: passed out the RAPAC report. Professional & Business Development - Joan Wilson: Went over the upcoming classes. Affiliate Report - Ginger Hernandez: Affiliate mixer is on hold, as the plans were foiled by the City. Ginger is working to see if we can come up with another venue. SAMLs - Debby DeRosa reported on the SAMLs Meeting Public Relations -Kathy Murray: nothing to report

	Real Wishes - Nancy Dwiggin: gave a report on the recent donations from Real Wishes to area non-profits, and reported on the DLTS planning status.
GENERAL COMMUNITY REPORTS	NRCD & Upper San Pedro Partnership - David Greenberg : BLM is releasing the Regional Resource Management Plan on June 29, which covers grazing on BLM land, etc. David will share information as it becomes available.
ANNOUNCEMENTS	<b>The next meeting will be July 25, 2018 at 8:30 a.m.</b>
ADJOURNMENT	Adjourned 9:10 a.m.




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Shari Ward, President




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Joanne Glaudini, Executive Officer