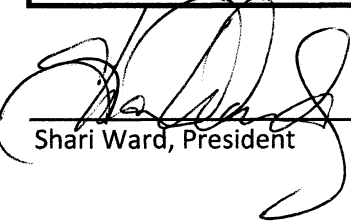


SOUTHEAST ARIZONA ASSOCIATION OF REALTORS®; Inc.
Regular Board of Directors Meeting Minutes
Wednesday, June 27, 2018 - 8:30 am
125 S. 2nd Street – Sierra Vista, AZ 85635


The Mission of the Southeast Arizona Association of REALTORS® is to work together to provide vision, guidance, education, services and products to our REALTOR® members and Affiliates; to abide by the REALTOR® Code of Ethics; to encourage members to actively serve their communities; and to protect and promote private property rights.

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| BOARD MEMBERS PRESENT: | Debby DeRosa - SAMLs Liaison, Linda Huffman - Past President, Joan Wilson - Treasurer, Robert Zazueta - President Elect, Deb Nytrom - Director, Shari Ward - President, Melissa Clayton - Director, Sherry Ethell- Director. |
| BOARD MEMBERS ABSENT: | Ginger Hernandez - Affiliate Director |
| GUESTS: | Nancy Dwiggins, Linda Broughton, Jean Giuffrida, Karen Trevino, David Greenberg, Gary |
| CALL TO ORDER | President Ward called the meeting to order at 8:33 a.m. |
| PLEDGE OF ALLEGIANCE | |
| QUORUM | |
| PRESIDENT'S COMMENTS | Shari Ward: will not be here in August so Robert will be taking care of the meeting. |
| PREVIOUS MEETING MINUTES | Melissa moved to accept the minutes from the previous meeting, Linda gave the second; motion was passed. |
| MEMBERSHIP REPORT | Included in Packet |
| ROOM RENTAL REPORT | Included in Packet |
| AE REPORT | Joanne Glaudini gave her report. |
| CALL TO GENERAL MEMBERSHIP | Linda reported on her conversation with AAR regards the name change to AR. Their documentation will still say AAR, but their public image and branding will be changed to AR. |
| TREASURER'S REPORT | Jōan Wilson gave the Financial Reports. Debby made the motion to accept the report, Melissa gave the second; report was accepted as presented. |
| NEW BUSINESS | Linda Huffman made the motion to consult an attorney on the wording in the By-Laws regarding "incurring debt", Melissa gave the second. Motion passed. Joanne will follow-up. Executive Session: None |
| UNFINISHED BUSINESS | Building/Mortgage/Wells Fargo: Joan gave her listing report. Some medical companies are looking to lease/buy, another in town is looking to move somewhere new, an investor is interested in purchasing the building if there is at least a 5 year lease in place. Things continue to generate interest. Please keep your ears open for opportunities. |
| TASK FORCE / COMMITTEE REPORTS | Executive Committee - Shari Ward: no report. Finance Committee - Joan Wilson: no report By-Laws Review Committee - Shari Ward: Went through all the by-laws and have moved on to the Policies for both SAAR and SAMLs. Next meeting will be held in Government Affairs - Melissa Clayton: Gave her report. RAPAC - Robert Zazueta : Robert gave his report. Robert will submit a request for funds Professional & Business Development - Joan Wilson: Soliciting for committee members. Affiliate Report - Ginger Hernandez. SAMLs - Debby DeRosa. Gave her report on the previous meeting. Public Relations -Kathy Murray: no report. |

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| TASK FORCE / COMMITTEE REPORTS Continued | Real Wishes - Nancy Dwiggin and Linda Broughton gave the report on Dancing Like the Stars event progress. Still accepting items for the silent auction. Tickets are on sale here at the office. Coats for Kids is doing really well, we continue to receive donations. |
| ANNOUNCEMENTS | The next meeting will be Aug. 30, 2018 at 8:30 a.m. |
| ADJOURNMENT | Meeting was adjourned at 9:25 a.m. |



Shari Ward, President



Joanne Glaudini, Executive Officer