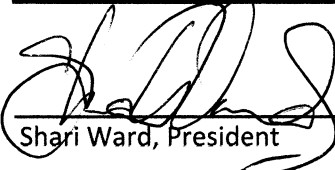


SOUTHEAST ARIZONA ASSOCIATION OF REALTORS®, Inc.
Regular Board of Directors Meeting Minutes
Wednesday, May 30, 2018 - 8:30 am
125 S. 2nd Street – Sierra Vista, AZ 85635


The Mission of the Southeast Arizona Association of REALTORS® is to work together to provide vision, guidance, education, services and products to our REALTOR® members and Affiliates; to abide by the REALTOR® Code of Ethics; to encourage members to actively serve their communities; and to protect and promote private property rights.

BOARD MEMBERS PRESENT:	Shari Ward - President, Robert Zazueta - President Elect, Joan Wilson - Treasurer, Ginger Hernandez - Affiliate Director, Debra DeRosa - SAMLs Liaison, Linda Huffman - Past President, Melissa Clayton - Director, Deb Nystrom - Director, Joanne Glaudini - Executive Officer
BOARD MEMBERS ABSENT:	Sherry Ethel - Director
GUESTS:	David Greenberg, Jean Giuffrida, Karen Trevino, Nancy Dwiggin.
PLEASE TURN OFF ALL ELECTRONICS	
CALL TO ORDER	8:33 a.m.
PLEDGE OF ALLEGIANCE	The Pledge of Allegiance was said at the start of the meeting
QUORUM	A quorum was confirmed
PRESIDENT'S COMMENTS	President, Shari Ward, shared Information on the NAR Conference. Dues will increase by 2.5% every year beginning in 2020. Airport maps, etc. will not be added to Zip Forms, but it was urged that Realtors® supplying any maps should provide the Map be in color.
PREVIOUS MEETING MINUTES	Included in packet. Robert Zazueta made the motion to approve the minutes as submitted,
MEMBERSHIP REPORT	Included in packet
ROOM RENTAL REPORT	Included in packet
AE REPORT	Joanne Glaudini gave her report
CALL TO GENERAL MEMBERSHIP	Nothing was brought before the board.
TREASURER'S REPORT	Joan Wilson gave the Financial Reports. She continues to state that we're lookin' good.
NEW BUSINESS	Floors: Bid from Old West Cleaning. Melissa made the motion to approve the spenditure to have the floors cleaned, Linda gave the second. The motion was passed. Joanne and Executive Session: None
UNFINISHED BUSINESS	Building/Mortgage/Wells Fargo: Attorney options./Info from NBAZ and ASCU on refinancing options. Are there Leasing options available? Joan will put together some proposals for pricing a Lease. Joan gave her report on what has been accomplished on the listing of the building. Joan will send out an e-mail blast (through the Association) to membership letting people know they can sell the building.
TASK FORCE / COMMITTEE REPORTS	Executive Committee - Shari Ward: no meetings held Finance Committee - Joan Wilson: Committee By-Laws Review Committee - Shari Ward: No meeting held, Joanne will send out a meeting request once the stipulated changes have been made.

TASK FORCE / COMMITTEE REPORTS Continued	Government Affairs - Melissa Clayton: Lori Kilpatrick - Republican, Bob Karp - Demoncratic: both are from the REALTOR Family and are on the ballot. Water Issue: Nothing coming out of the state. Will keep up to date on any happenings.
	RAPAC - Robert Zazueta: we're at 70% of our year's RAPAC goal.
	Professional & Business Development - Joan Wilson: The remaining of the Calendar Year has been pretty much set for Education. All Lunch and Learns/Inside Scoops have also been set through the end of the year.
	Affiliate Report - Ginger Hernandez. Gave her report.
	SAMLS - Debby DeRosa: gave her report on the SAMLS Meeting.
	Public Relations -Kathy Murray
	Real Wishes - Linda Broughton: Nancy for Linda. Looking for two men to dance with
GENERAL COMMUNITY INVOLVMENT REPORTS	NRCD & Upper San Pedro Partnership - David Greenberg: Still working on the minor properties, soil conservation etc. A mailer will go out with a survey link to see if property owners would participate in a worokshop on improving property.
ANNOUNCEMENTS	The next meeting will be June 27, 2018 at 8:30 a.m.
ADJOURNMENT	Meeting was adjourned at 9:36 a.m.



 Shari Ward, President



 Joanne Glaudini, Executive Officer