

# Price Range Report

For 10/1/2016 To 10/31/2016  
 Today's date: 11/7/2016  
 For Associations: All Associations  
 For Counties: Cochise

| Price Class          | Single Family Unit Sales |         |           |         | Condominium Unit Sales |   |           |       | Active Listings |        | Sales Pending |        |
|----------------------|--------------------------|---------|-----------|---------|------------------------|---|-----------|-------|-----------------|--------|---------------|--------|
|                      | Number of Bedrooms       |         |           |         | Number of Bedrooms     |   |           |       | Single Family   | Condos | Single Family | Condos |
|                      | 2 or less                | 3       | 4 or more | Total   | 2 or less              | 3 | 4 or more | Total |                 |        |               |        |
| \$29999.99 and under | 2                        | 3       |           | 5       |                        |   |           | 0     | 19              |        | 5             |        |
| \$30000-\$39999.99   |                          | 1       |           | 1       |                        |   |           | 0     | 8               |        | 2             |        |
| \$40000-\$49999.99   | 2                        | 3       |           | 5       |                        |   |           | 0     | 19              | 1      | 3             |        |
| \$50000-\$59999.99   |                          | 2       |           | 2       |                        |   |           | 0     | 26              |        | 4             |        |
| \$60000-\$69999.99   | 1                        | 3       | 2         | 6       |                        |   |           | 0     | 23              | 1      | 4             |        |
| \$70000-\$79999.99   | 1                        | 3       | 1         | 5       |                        |   |           | 0     | 31              | 2      | 6             |        |
| \$80000-\$89999.99   |                          | 10      | 2         | 12      |                        |   |           | 0     | 35              | 3      | 3             |        |
| \$90000-\$99999.99   | 1                        | 2       | 1         | 4       |                        |   |           | 0     | 37              | 3      | 7             | 1      |
| \$100000-\$119999.99 | 2                        | 12      | 3         | 17      |                        |   |           | 0     | 61              | 2      | 3             |        |
| \$120000-\$139999.99 |                          | 9       | 3         | 12      |                        |   |           | 0     | 89              | 1      | 6             |        |
| \$140000-\$159999.99 |                          | 5       | 5         | 10      |                        |   |           | 0     | 73              |        | 7             |        |
| \$160000-\$179999.99 | 2                        | 5       | 5         | 12      |                        |   |           | 0     | 47              | 1      | 5             |        |
| \$180000-\$199999.99 |                          | 2       | 1         | 3       |                        |   |           | 0     | 47              |        | 8             |        |
| \$200000-\$249999.99 | 2                        | 1       | 4         | 7       |                        |   |           | 0     | 96              |        | 3             |        |
| \$250000-\$299999.99 |                          | 5       | 3         | 8       |                        |   |           | 0     | 72              |        | 9             |        |
| \$300000-\$399999.99 |                          |         | 3         | 3       |                        |   |           | 0     | 50              |        | 4             |        |
| \$400000-\$499999.99 |                          | 1       | 1         | 2       |                        |   |           | 0     | 10              |        |               |        |
| \$500000 and over    |                          |         |           | 0       |                        |   |           | 0     | 13              |        |               |        |
| ***Totals***         | 13                       | 67      | 34        | 114     | 0                      | 0 | 0         | 0     | 756             | 14     | 79            | 1      |
| ***Average***        | 104,855                  | 122,606 | 185,388   | 139,306 | 0                      | 0 | 0         | 0     | 177,962         | 94,043 | 142,814       | 99,900 |
| ***Median***         | 76,000                   | 114,900 | 153,800   | 119,000 | 0                      | 0 | 0         | 0     | 147,000         | 89,900 | 115,000       | 99,900 |

| Property Type | Volume     | Median Sold Price | Unit Sales by Financing Type |       | Unit Sales by Time on Market |                    |     |
|---------------|------------|-------------------|------------------------------|-------|------------------------------|--------------------|-----|
| Residential   | 15,880,918 | 119,000           | -Res-                        | -Cnd- |                              |                    |     |
| Condo         | 0          | 0                 | Select One                   | 0     | 0                            | 1-30 Days          | 4   |
| <b>All</b>    | 15,880,918 | 119,000           | Assumption                   | 0     | 0                            | 31-60 Days         | 20  |
|               |            |                   | Cash                         | 31    | 0                            | 61-90 Days         | 26  |
|               |            |                   | Contract for Deed            | 0     | 0                            | 91-120 Days        | 23  |
|               |            |                   | Conventional                 | 36    | 0                            | More Than 120 Days | 41  |
|               |            |                   | FHA                          | 12    | 0                            | <b>Total Sales</b> | 114 |
|               |            |                   | Lease/Purchase               | 0     | 0                            |                    | 0   |
|               |            |                   | Other                        | 4     | 0                            |                    |     |
|               |            |                   | Owner Carry 1st              | 1     | 0                            |                    |     |
|               |            |                   | Owner Carry 2nd              | 0     | 0                            |                    |     |
|               |            |                   | Rented                       | 0     | 0                            |                    |     |
|               |            |                   | VA                           | 30    | 0                            |                    |     |
|               |            |                   | <b>Total Sales</b>           | 114   | 0                            |                    |     |