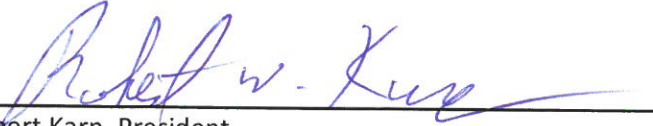


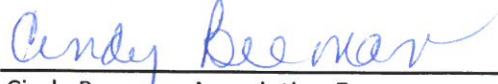
**SOUTHEAST ARIZONA ASSOCIATION OF REALTORS®**, Inc.  
**Board of Directors MINUTES**  
**Wednesday, April 29, 2015**  
**125 S. 2nd Street – Sierra Vista, AZ 85635**

The Mission of the Southeast Arizona Association of REALTORS® is to work together to provide vision, guidance, education, services and products to our REALTOR® members and Affiliates; to abide by the REALTOR® Code of Ethics; to encourage members to actively serve their communities; and to protect and promote private property rights.

BOARD MEMBERS PRESENT:	Robert Karp; Tim Bullington; Lisa Vaughan; Debby Coste; Karen Trevino; Lynn Warren; Melissa Clayton; Christine Berveiller; Elizabeth Hughes; Mary Renn; DeeDee Hoeft; Cindy Beeman (AE)
BOARD MEMBERS ABSENT:	Marisa Pigozzo
GUESTS:	Maria Juvera; Debby DeRosa; Jean Giuffrida; Alice Switzer; Shari Ward; David Greenberg
<b>PLEASE TURN OFF ALL ELECTRONICS</b>	
CALL TO ORDER	President Karp - 8:30 AM
PLEDGE OF ALLEGIANCE	
QUORUM	was declared
PRESIDENT'S COMMENTS / INTRODUCTION	none at this time
PREVIOUS MEETING MINUTES	Motion to accept as published by Debby Costa; second by Melissa Clayton; no discussion - passed
MEMBERSHIP REPORT	Motion to accept as published by Melissa Clayton ; second by Debby Costa ; no discussion passed
ROOM RENTAL REPORT	attached for information only
AE WRITTEN REPORT	Motion to accept as published by Melissa Clayton ; second by Debby Costa ; no discussion passed
CALL TO GENERAL MEMBERSHIP	Request was made to post minutes on the website - this will be done once the minutes are approved and signed
	A concern was mentioned that some agents are providing potential buyers access to properties and not being present. This will be brought up at the next broker meeting.
	There are some concerns about appraisals. Membership needs to be educated that loan centers are approachable and if there is a problem with an appraiser that there is a process to report.
TREASURER'S REPORT	Karen Trevino presented March 2015 financial reports - Reports were reviewed and discussed. There is a discussion about hiring a part time bookkeeper - looking into it The accountant has filed an extension with the IRS on filing the 2014 tax returns. Treasurer will request for a motion to have an audit of the corporation books completed - this is a unbudgeted item
NEW BUSINESS	none
	Governing Documents - Motion to approve the SAAR Bylaws for submission to NAR made by Debby Coste; Seconded by Melissa Clayton; no further discussion - passed

UNFINISHED BUSINESS	Building Listing Agreement - Lisa Vaughan - Motion to request an extension of the listing agreement with Jim Marian made by Tim Bullington; seconded by Melissa Clayton; discussion - passed. It was suggested that we go to the bank and negotiate the listing price - this will go to the Executive Committee
GENERAL COMMUNITY REPORTS	NRCDD & Upper San Pedro Partnership - David Greenberg reported on the Bella Vista Ranch; Cochise Water Project and the Forest Service Traffic Management.
TASK FORCE / COMMITTEE REPORTS	Executive Committee - Robert Karp provided a recap which included a review of the governing documents; SAMLIS issues; strategic plan; job description and evaluation of AE
	Finance Committee - Karen Trevino reported on the two meetings that were held with Jim Varga. A financial policy manual will be prepared.
	Government Affairs - Melissa Clayton reported on the Federal Property Rights Caucus
	RAPAC - Maria Juvera has passed out pins; planning another event for the Fall. We are at 99.8% of our dollar goal.
	Professional & Business Development - Jean Giuffrida reported on CE class schedule; need better attendance at the Inside Scoops and Lunch and Learn
	Affiliate Report - DeeDee Hoeft announced she is working on an affiliate benefit/value list; reminded that the Affiliate Expo will be May 8th; suggested that we do an affiliate of the week on our website and Facebook
	Public Relations - Katherine Mullen - written report
	Real Wishes - Patti Miller - minutes from last meeting
	Core Standards - Cindy Beeman - reported that AAR is looking at our certification sheet and we are looking good
	Strategic Plan - Robert Karp - thanked everyone for their work on this
SAAR Governing Documents Task Force - Robert Karp - thanked everyone. Policy statements will be reviewed next month.	
ANNOUNCEMENTS	<b>The next meeting will be May 27, 2015.</b>
ADJOURNMENT	10:00 AM

  
 Robert Karp, President

  
 Cindy Beeman, Association Exec.