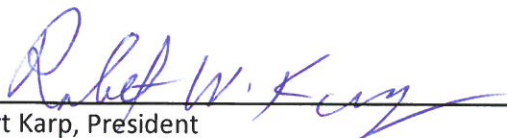


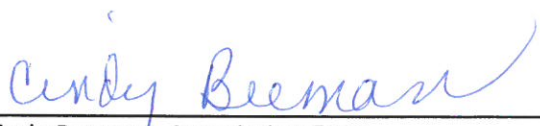
SOUTHEAST ARIZONA ASSOCIATION OF REALTORS®, Inc.
Board of Directors MINUTES
Wednesday, March 18, 2015
125 S. 2nd Street – Sierra Vista, AZ 85635

The Mission of the Southeast Arizona Association of REALTORS® is to work together to provide vision, guidance, education, services and products to our REALTOR® members and Affiliates; to abide by the REALTOR® Code of Ethics; to encourage members to actively serve their communities; and to protect and promote private property rights.

BOARD MEMBERS PRESENT:	Robert Karp; Tim Bullington; Lisa Vaughan; Debby Coste; Karen Trevino; Marisa Pigozzo; Melissa Clayton; Christine Berveiller; Elizabeth Hughes; DeeDee Hoeft; Cindy Beeman (AE)
BOARD MEMBERS ABSENT:	Mary Renn ; <i>Lynn Warner</i>
GUESTS:	David Greenberg; Yvette Palmer; Alice Switzer; Jean Giuffrida
PLEASE TURN OFF ALL ELECTRONICS	
CALL TO ORDER	President Karp
PLEDGE OF ALLEGIANCE	
QUORUM	was declared
PRESIDENT'S COMMENTS / INTRODUCTION	Yvette Palmer - Region V VP - updated the BOD on happenings with the region and the proposal to bring the 2016 Spring State meeting to Tucson. President Karp asked that the BOD load the Call to Action app from NAR on their phones as part of our core standards. President Karp also discussed the Arizona Trail project and invited the BOD to participate as a show of support to Pioneer Title.
PREVIOUS MEETING MINUTES	Motion to accept as published by Melissa Clayton; Second by Debby Coste; no discussion; passed
MEMBERSHIP REPORT	Motion to accept as published by Debby Coste; Second by Marisa Pigozzo; starting in March the report will be for each calendar month. There were no drops or adds since the last report on Feb 18; passed
ROOM RENTAL REPORT	attached for information only
AE WRITTEN REPORT	Motion to accept as published by Melissa Clayton; Second by Tim Bullington; no discussion; passed
CALL TO GENERAL MEMBERSHIP	David Greenberg commented that the attachments were not included with the agenda that is sent out - President Karp advised that we would be including those going forward.
TREASURER'S REPORT	Karen Trevino presented February 2015 financial reports
NEW BUSINESS	West End Fair - Motion to participate by Melissa Clayton; Seconded by Marisa Pigozzo; discussion included asking for BOD participation as well as working with Real Wishes; passed
	Huachuca 50 - membership due (\$200 - budgeted); Motion to continue our support of the Huachuca 50 by Tim Bullington; Second by Karen Trevino; discussion included Melissa Clayton reporting on the annual dinner that she attended; passed

	Motion to instruct the President to vote for a candidate for AAR 2016 Treasurer by Melissa Clayton; Seconded by Marisa Pigozzo; discussion around the two candidates with a decision made on who to support; motion was amended to instruct President Karp to cast his vote for Patrick Lewis by Melissa Clayton; Seconded by Marisa Pigozzo; no further discussion; passed
UNFINISHED BUSINESS	Strategic Planning Update - Restructure and reschedule - President Karp stated that we as a BOD would be moving forward with our plan and a meeting was set for April 7th
GENERAL COMMUNITY REPORTS	NRCD & Upper San Pedro Partnership - David Greenberg - meetings are today so no new report
TASK FORCE / COMMITTEE REPORTS	Executive Committee - Robert Karp - reported that there had been a brief meeting one of the outcomes was that we are removing the surety bond for the AE from the bylaws as our E&O insurance coverage and our association insurance coverage is more than adequate.
	Finance Committee - Karen Trevino reported that the 4th qtr review had been done but we are waiting on the taxes being completed to see where we are.
	Government Affairs - Melissa Clayton reported on the Huachuca 50 and two legislative bills of concern. She also reported on an upcoming city sales tax discussion.
	RAPAC - Maria Juvera - financial report attached
	Professional & Business Development - Jean Giuffrida - report presented
	Affiliate Report - DeeDee Hoeft report presented
	Public Relations -Katherine Mullen - printed report distributed
	Real Wishes - minutes attached - concerns were voiced regarding 1099's and insurance compliance.
	SAAR Governing Documents Task Force - Robert Karp - reviewed all the changes that were made and reported that they will be going to the Brokers for one last look. The BOD will be asked to vote on the SAAR Bylaws at the April meeting.
ANNOUNCEMENTS	The next meeting will be April 29, 2015.
ADJOURNMENT	


 Robert Karp, President


 Cindy Beeman, Association Exec.