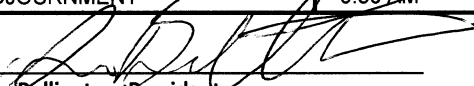
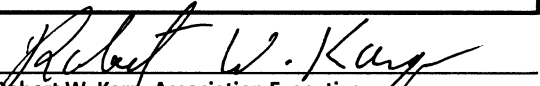


**SOUTHEAST ARIZONA ASSOCIATION OF REALTORS®, Inc.**  
**Board of Directors Minutes**  
**Wednesday, July 27, 2016 - 8:30 am**  
**125 S. 2nd Street – Sierra Vista, AZ 85635**

The Mission of the Southeast Arizona Association of REALTORS® is to work together to provide vision, guidance, education, services and products to our REALTOR® members and Affiliates; to abide by the REALTOR® Code of Ethics; to encourage members to actively serve their communities; and to protect and promote private property rights.

|                                     |   |
|-------------------------------------|---|
| BOARD MEMBERS PRESENT:              | Tim Bullington, Linda Huffman, Debby Coste, Jean Giuffrida, Christine Bervewiller, DeeDee Hoeft, Marisa Pigozzo, Melissa Clayton, Shari Ward  |
| BOARD MEMBERS ABSENT:               | Lisa Vaughan  |
| GUESTS:                             | Karen Trevino, David Greenberg  |
| PLEASE TURN OFF ALL ELECTRONICS     |   |
| CALL TO ORDER                       | President Bullington  |
| PLEDGE OF ALLEGIANCE                |   |
| QUORUM                              | called  |
| PRESIDENT'S COMMENTS / INTRODUCTION | President Bullington discussed an Arizona association presidents' conference call which included information about RAPAC. Other presidents indicated that they were in "hot" markets. |
| PREVIOUS MEETING MINUTES            | Accepted  |
| MEMBERSHIP REPORT                   | Accepted  |
| ROOM RENTAL REPORT                  | Accepted  |
| AE WRITTEN REPORT                   |   |
| CALL TO GENERAL MEMBERSHIP          | None  |
| TREASURER'S REPORT                  | Bob Karp gave an overview of the financial reports in the absence of Treasurer Vaughan.   |
| NEW BUSINESS                        | Motion to approve minutes of the special meeting of the SAAR general membership held 7/12/16. Made by Debby Coste, seconded by Linda Huffman. Approved                                |
|                                     |   |
|                                     |   |
|                                     |   |
| UNFINISHED BUSINESS                 | Amended bylaws were approved at a special meeting of SAAR general membership on 7/12/16 - were approved in new business.  |
|                                     |   |
|                                     |   |
|                                     |   |
| GENERAL COMMUNITY REPORTS           | NRCD & Upper San Pedro Partnership - David Greenberg  |
| TASK FORCE / COMMITTEE REPORTS      | Executive Committee - Tim Bullington - reported on executive committee meeting  |
|                                     | Finance Committee - Lisa Vaughan  |
|                                     | Government Affairs - Melissa Clayton  |
|                                     | RAPAC - Robert Zazueta  |
|                                     | Professional & Business Development - Lynn Warren   |
|                                     | Affiliate Report - DeeDee Hoeft   |
|                                     | Public Relations - Katherine Mullen   |
|                                     | Real Wishes - Linda Broughton   |
| Nominations committee - Debby Coste |   |
| ANNOUNCEMENTS                       | The next meeting will be August 31, 2016  |
| ADJOURNMENT                         | 9:30 AM   |

  
 Tim Bullington, President

  
 Robert W. Karp, Association Executive