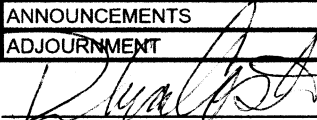
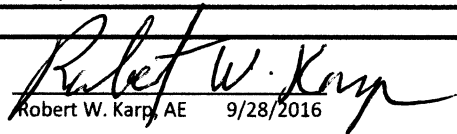


SOUTHEAST ARIZONA MULTIPLE LISTING SERVICE, Inc.
Board of Directors Agenda
Wednesday, August 31, 2016 - following the SAAR Meeting (appx. 10:30 am)
125 S. 2nd Street – Sierra Vista, AZ 85635

BOARD MEMBERS PRESENT:	Tim Bullington, Linda Huffman, Lisa Vaughan, Debby Coste, Jean Giuffrida, Christine Berveiller, DeeDee Hoeft, Marisa Pigozzo, Melissa Clayton, Shari Ward
BOARD MEMBERS ABSENT:	Linda Hallsted
GUESTS:	Karen Trevino, Deby DeRosa
CALL TO ORDER	President Coste
QUORUM	was called
PRESIDENT'S COMMENTS	Status report on teams in Flex - all done!
PREVIOUS MEETING MINUTES	Motion to accept the previous minutes made by Melissa Clayton and seconded by Marisa Pigozzo. Accepted
MEMBERSHIP REPORT	Accepted
CALL TO GENERAL MEMBERSHIP	Karen Trevino wanted to discuss the added Ownership field to Flex. There was concern that making it a required field causes confusion because the choices are not clear and are open to interpretation. In the discussion other issues were brought up including that there was possible liability by requiring agents to classify properties in what may prove to be inaccurate or against the requirements of the seller. Although there is some desire to get better statistics on "distressed" properties - it was decided at this point to make the field not-required and present this issue to the brokers in the future.
TREASURER'S REPORT	Lisa Vaughan presented financial reports and pointed out that SAMLs is close to hitting member dues numbers per the budget. There was a consensus not to wait for the tax returns before moving surplus money over to the reserve account. Bob Karp will report to the finance committee prior to the next BOD meeting so that a motion to fund the reserve with the surplus from the last fiscal year can be made.
NEW BUSINESS	Report of brokers' organizational meeting for 2017 board of directors - the broker agreed to work on getting brokers to fill positions on the 2017 BOD.
	Nominations for 2017 BOD are: President-Elect Debby DeRosa, Treasurer Jackie Collins, Three-Year Director Gary Haymore. The two-year and one-year directors are to be determined as of this meeting.
	Motion to grant RPR SOLD data made by Shari Ward and seconded by Linda Huffman. RPR request for SOLD data - RPR has requested SOLD data. During the discussion Jean Giuffrida mentioned that historically SAMLs wanted \$10,000 per year for such data. Also the directors felt that there was not a compelling reason to give RPR this data. Linda Huffman disagreed and indicated that it would be a benefit to agents to get reports and CMAs from the system as well. Some directors felt the data was inaccurate although there was some agreement that providing our SOLD data would help make it more accurate. There was also some concern that while currently this is a Realtor benefit, that it might not remain that way as in the past Realtor.com was owned by NAR and then sold to another party. Motion was defeated 1 aye, 8 nays.
UNFINISHED BUSINESS	
TASK FORCE/COMMITTEE REPORTS	Douglas Association - Linda Hallsted MLS Data Task Force was discussed in the call to the general membership.
ANNOUNCEMENTS	The next meeting will be September 28, 2016.
ADJOURNMENT	11:20 AM


 Debby Coste, President 9/28/2016


 Robert W. Karp, AE 9/28/2016