



# 2017 MLS TOUR SCHEDULE

*As of January 1, 2017*

Subject to change

MLS Tour Meeting is held at  
 Southeast Arizona Association of Realtors®  
 125 S. Second Street  
 Every Tuesday at 8:30 am.



*January 3 – Southwest Tour	May 2- Northwest Tour	September 5 - South Tour
January 10 – South Tour	May 9 – East Tour	September 12 – North Tour
*January 17 – North Tour	May 16 – Southwest Tour	September 19 - <b>NO TOUR/ General Elections</b>
January 24 – Northwest Tour	May 23– South Tour	September 26 – Northwest Tour
January 31 East	*May 30 North Tour	
February 7 – Southwest Tour	June 6 - Northwest Tour	October 3 - East Tour
February 14 - South Tour	June 13 - East Tour	*October 10 – Southwest Tour
*February 21- Northwest Tour	June 20 - Southwest Tour	October 17 - South Tour
February 28 - East Tour	June 27 - South Tour	October 24 - Northwest Tour
		October 31- East
March 7 – Southwest Tour	July 4 – <b>NO TOUR Holiday</b>	November 7 - Southwest Tour
March 14 – South Tour	July 11 – Northwest Tour	*November 14 - South Tour
March 21 - Northwest Tour	July 18 - East Tour	November 21 - North Tour
March 28 – East Tour	July 25 – Southwest Tour	November 28 – Northwest Tour
April 4 – Southwest Tour	August 1 – Bisbee Tour	December 5 – East Tour
April 11 – South Tour	August 8– South Tour	December 12 – Southwest Tour
April 18 - North Tour	August 15 – Northwest Tour	December 19 - South Tour
April 25 – Tombstone Tour	August 22- East Tour	*December 26 – <b>NO TOUR</b>
	August 29 Southwest Tour	

**Northwest Tour:** Sierra Vista (West of State Route 92 and North of Avenida Cochise)

**Southwest Tour:** Sierra Vista (West of State Route 92 and South of Avenida Cochise and North of Kachina)

**East Tour:** Sierra Vista (East of State Route 92 and North of Ramsey Road)

**North Tour:** Huachuca City and North of it

**South Tour:** South of Kachina and South of Ramsey Road

**Tombstone Tour:** Tombstone

**Bisbee Tour:** Bisbee

The purpose of the MLS tour is to get your new listings exposure to active real estate licensed members with hopes that they are working with a buyer who may be interested in your listing. It is also a great tool for agents to become familiar with what's available. Please note: the majority of homes will fall in the West Tour and therefore the first West Tour after a East or South Tour will often have a lot of homes on tour (more than what you can tour in 2 1/2 hours). Keep this in mind when scheduling your listings on tour.

### PROCEDURES FOR THE WEEKLY MLS TOURS

- No monetary value incentives for homes placed on the tour. Refreshments are welcome.
- Speaking time is limited to 30 seconds per listing.
- Homes may be added to the Tour by 2:00pm the day before tour – following procedures below:  
 The Board of Directors approved a procedure that will allow you to add a home to the Tours no later than 4:00pm the day before the tour (or 4:00pm on Friday if Monday is a holiday) if it was not submitted in time to be on the Tour Sheet.
  - A check for \$50.00 made out to SAMLMS must be submitted Tuesday morning.
  - If you plan on adding a home, please notify a staff member and the MLS Director as soon as possible.
  - If you wish you can bring copies of the listing information to pass out but it is not necessary.
  - Be prepared to stand and announce your home during the meeting.
- New construction homes shall have the cabinets installed before placing the home on Tour.
- Non MLS related issues shall not be announced or discussed during the meeting.
- Anyone wishing to speak about a non MLS issue shall have prior approval at least one (1) week before the meeting from the MLS Director. If the MLS Director is not available, please contact the Association Executive or the current President.
- If necessary, the Tour hours may be extended.

**\* Special Note:** In order for your listing to appear on the tour list the tour date must be entered and uploaded prior to 2:00 pm. Monday, the day before the tour. If Monday is a National/State Holiday you will need to enter and upload it prior to 2:00 pm. the Friday before the tour.