



2012 MLS TOUR SCHEDULE

As of December 7, 2011

Subject to change

MLS Tour Meeting is held at
Southeast Arizona Association of Realtors®
125 S. Second Street
every Tuesday at 8:30 am.



*January 3 – West Tour	May 1- West Tour	* September 4 - West Tour
January 10 – East Tour	May 8 - East Tour	September 11 – East Tour
* January 17 – South Tour	May 15 - South Tour	September 18 - NO TOUR/ General Elections
* January 24 - North Tour	May 22 – West Tour	September 25 – South Tour
January 31 – Tombstone Tour	*May 29 – North Tour	
February 7 – West Tour	June 5 - West Tour	October 2 - West Tour
February 14 - East Tour	June 12 - East Tour	* October 9 - East Tour
*February 21- South Tour	June 19 - South Tour	October 16 - South Tour
February 28 - West Tour	June 26 - West Tour	October 23 - North Tour
		October 30 - Bisbee Tour
March 6 - West Tour	* July 3 – West Tour	November 6 - West Tour
March 13 - East Tour	July 10 - East Tour	* November 13 - East Tour
March 20 - South Tour	July 17 - South Tour	November 20 - South Tour
March 27 - North Tour	July 24 - West Tour	November 27 - West Tour
	July 31 – Bisbee Tour	
April 3 - West Tour	August 7 - West Tour	December 4 - West Tour
April 10 - East Tour	August 14 - East Tour	December 11 - East Tour
April 17 - South Tour	August 21 - South Tour	December 18 - South Tour
April 24 - Bisbee Tour	August 28- North Tour	* December 25 – NO TOUR

West Tour: Sierra Vista (West of State Route 92 and North of Ramsey Canyon Road)

East Tour: Sierra Vista (East of State Route 92 and North of Ramsey Road)

North Tour: Huachuca City and North of it

South Tour: South of Ramsey Road

Tombstone Tour: Tombstone

Bisbee Tour: Bisbee

The purpose of the MLS tour is to get your new listings exposure to active real estate licensed members with hopes that they are working with a buyer who may be interested in your listing. It is also a great tool for agents to become familiar with what's available. Please note: the majority of homes will fall in the West Tour and therefore the first West Tour after a East or South Tour will often have a lot of homes on tour (more than what you can tour in 2 1/2 hours). Keep this in mind when scheduling your listings on tour.

PROCEDURES FOR THE WEEKLY MLS TOURS

- No monetary value incentives for homes placed on the tour. Refreshments are welcome.
- Speaking time is limited to 30 seconds per listing.
- Homes may be added to the Tour on Tuesday morning – following procedures below:
The Board of Directors approved a procedure that will allow you to add a home to the Tours on Tuesday morning if it was not submitted in time to be on the Tour Sheet.
 - A check for \$50.00 made out to SAMLS must be submitted Tuesday morning.
 - If you plan on adding a home please notify a staff member and the MLS Director as soon as possible.
 - If you wish you can bring copies of the listing information to pass out but it is not necessary.
 - Be prepared to stand and announce your home during the meeting.
- New construction homes shall have the cabinets installed before placing the home on Tour.
- Non MLS related issues shall not be announced or discussed during the meeting.
- Anyone wishing to speak about a non MLS issue shall have prior approval at least one (1) week before the meeting from the MLS Director. If the MLS Director is not available please contact the Association Executive or the current President.
- If necessary the Tour hours may be extended.

*** Special Note: In order for your listing to appear on the tour list the tour date must be entered and uploaded prior to 2:00 pm. Monday, the day before the tour. If Monday is a National/State Holiday you will need to enter and upload it prior to 2:00 pm. the Friday before the tour.**